

# IUP 2017 Fall Semester Course Schedule

**Time: Sep 11<sup>th</sup> - Dec.1<sup>st</sup>**

**Exam: Dec.5<sup>th</sup> – Dec 8<sup>th</sup>**

**Classroom: Rm.407, Keyan Building**

Time	Monday	Tuesday	Wednesday	Thursday	Friday
9:50-12:10	IUP502 (3 credits) Principles of Marketing Instructor: Chen Ke	IUP 501 Principles of Management (3 credits) Instructor: Wang Tiedong	IUP513 (2credits) Cross-cultural Management Instructor: Zhang Wei 8 weeks	IUP519 (2 credits) Business to Business Marketing Instructor: An Shenghui	IUP506 (3 credits) Business Research Instructor: Xiong Wei
13:30-15:50	IUP 509  Personal Dynamics (4 credits)  Instructor:  Wang Tiedong		IUP505 (3 credits) Organizational Behavior Instructor: Lu Su		IUP503 (3 credits) Introduction to Financial Accounting Instructor: Liu Xuejiao
15:30-17:50					

*More schedule on the next page*

**Classroom: 406, Keyan Building**

<b>Time</b>	<b>Monday</b>	<b>Tuesday</b>	<b>Wednesday</b>	<b>Thursday</b>	<b>Friday</b>
<b>9:50-11:20</b>		IUP 512 Operations Management Instructor: Qi Yanan (2 credits)	IUP 516 Consumer Behavior (2credits) Xie Yi	IUP517 Service Marketing (2credits) Instructor: Sun Jin	IUP514 Human Resource Management Instructor: (2credits) Niu Xiongying
<b>13:30-15:00</b>		IUP523 (2 credits) Investment Analysis Instructor: (2credits) Pu Jun	IUP522 Financial Statement Analysis (2credits) Instructor: Ren Guanhua		
<b>15:30-17:00</b>		<b>IUP508</b> <b>Business</b> <b>Negotiation</b> <b>(2credits)</b> <b>Instructor:</b> <b>Wang Jian</b>	<b>IUP507</b> <b>Global Marketing</b> <b>(2credits)</b> <b>Instructor:</b> <b>Guo Xiaoling</b>		